



Working with Meridian Agriculture advisors is an excellent opportunity to objectively assess your business management and your business performance. Meridian Agriculture will help you identify key areas to grow revenue, cut costs or improve your business position. We work with banks, accountants and rural financial counsellors to find the right solution for you.

No one knows your business better than you do. We work with you to tailor solutions to your family and business needs.

WHAT CAN WE DO FOR YOU?

Meridian Agriculture provides advice on a fee for service basis with areas of expertise in the following:

- Business analysis and year on year performance monitoring.
- Farm cashflows and budgeting.
- Bank proposals, refinancing and debt management strategies.
- Plant and machinery plans, intelligent leasing solutions and feasibility assessments.
- Assessment of current farming systems.
- Enterprise analysis.
- Farm financial health check.
- Risk analysis and management advice.
- Scenario modelling of growth options.
- Business entry and exit strategies.

THE BENEFITS

1. The advantage of independent, external advice about your business performance removed from any emotion.
2. Greater understanding of the financial mechanics of your business which will grow profits.
3. Opportunity to identify strategies to improve business management.

COULD YOU USE AN ANNUAL BUSINESS REVIEW?

Meridian Agriculture's Annual Business Review helps agricultural businesses analyse their production and financial performance over the past twelve months and develop a cashflow for the coming twelve months. The annual business review includes setting key production and performance indicators and measuring these against production, cashflow, variable and overhead costs, profit, depreciation, finance ratios and equity. This allows you to track the performance of your business year in, year out. The business cashflow is reviewed and new budgets set for one, two or five years. Strengths and weaknesses in the business are identified and an action plan set to address these.



WHAT ELSE DO WE DO SNAPSHOT: FARM BUSINESS PLANNING

Working on your business is far more important than working in your business. It is important to spend some time to plan what your vision for the future of your business looks like. The Meridian Agriculture team can help families to map out a path for the next 12 months or the next 20 years.

WHAT MAKES MERIDIAN AGRICULTURE DIFFERENT?

Meridian Agriculture is a vibrant, progressive and independent agricultural consultancy business. We have been working in the industry for over 30 years and have a balanced mix of enthusiasm, passion and experience.

When you engage with Meridian Agriculture, you also have access to our livestock advisors, our succession planners, our agronomists, our soil analytics business, and our farm and agribusiness recruitment specialists. We have the ability to integrate our services to provide maximum return for your investment.

YOUR NEXT STEP:

Visit our Website.
Follow us on Twitter @meridian_ag
or www.facebook.com/meridianag
Call the Office 03 5341 6100